# Rate of return regulation

Numerical Problem with Welfare Analysis

This problem walks you through a numerical example demonstrating different outcomes possible for a natural monopoly. Be sure that you've read the relevant section of Viscusi, Henderson and Vernon Chapter 12 for a theoretical treatment of this topic. This problem is based on problem 3 at the end of that chapter.

#### Problem Setup

MetroPower Co. is a regulated electric utility.

The (inverse) market demand curve for electricity is

$$P = 50 - 0.25Q$$

where P is the price per MWh and Q is the number of MWh sold.

#### Cost structure:

If the firm operates efficiently, its technology allows it to produce electricity at a constant marginal cost of \$20 per MWh. At that efficient input mix, average cost is also \$20 per MWh.

However, under rate-of-return regulation, the utility is allowed to earn an above-market return on capital. This creates an Averch–Johnson (A–J) distortion: the firm uses too much capital and does not minimize cost. As a result, under regulation its average cost rises to \$22 per MWh.

We will compare three outcomes:

### 1. Efficient competitive outcome (benchmark)

In a perfectly competitive, cost-minimizing industry:

- Price equals marginal cost.
- The firm uses the efficient input mix, so cost per unit is \$20.

Call this the *competitive outcome*:

$$P_C = 20.$$

Using the demand curve, find the competitive quantity  $Q_C$ .

Then compute:

- Consumer surplus  $CS_C$
- Producer surplus  $PS_C$  (you can treat this as zero in long-run competitive equilibrium with constant cost)
- Total surplus  $TS_C$

#### 2. Unregulated monopoly

Now suppose MetroPower is an unregulated profit-maximizing monopolist. Assume it uses the *efficient* technology (so marginal cost is still \$20 per MWh).

For a linear demand curve

$$P = a - bQ$$
.

marginal revenue is

$$MR = a - 2bQ$$
.

For this market, that implies

$$MR = 50 - 0.5Q.$$

The monopoly chooses  $Q_M$  where MR = MC. Then it charges the price  $P_M$  from the demand curve.

Compute:

- $Q_M, P_M$
- Consumer surplus  $CS_M$
- Producer surplus / profit  $PS_M$
- Total surplus  $TS_M$

Use cost \$20 per unit for profit.

## 3. Rate-of-return regulation with Averch-Johnson distortion

Suppose the regulator sets an allowed price such that the firm charges

$$P_{R} = 30$$

and sells

$$Q_R = 80.$$

However, because the firm is rewarded for capital spending, it uses too much capital. Its average cost rises to \$22 per MWh instead of \$20. Assume this \$22 is also the effective marginal cost under regulation.

Compute:

- Consumer surplus  $CS_R$
- Producer surplus / profit  $PS_R$
- Total surplus  $TS_R$

Use  $P_R = 30$ ,  $Q_R = 80$ , and per-unit cost \$22.

## 4. Graph and interpretation

On one graph:

- Put Q on the horizontal axis and P on the vertical axis.
- Draw the downward-sloping market demand curve

$$P = 50 - 0.25Q.$$

- Draw a horizontal line at P=20 to represent marginal cost when the firm is efficient.
- (Optional but helpful) Draw a horizontal line at P=22 to represent the higher, distorted cost under regulation with Averch–Johnson.

• Mark and label the three outcomes:

$$(Q_C, P_C) = (120, 20)$$
  
 $(Q_M, P_M) = (60, 35)$   
 $(Q_R, P_R) = (80, 30).$ 

## Then answer:

- (a) Relative to the competitive benchmark, how does the monopoly distort the market?
- (b) Relative to the competitive benchmark, how does the regulated firm with Averch–Johnson distortion distort the market?
- (c) Which outcome (monopoly or regulation) creates the higher total surplus? Briefly explain why.